

GREETINGS FROM LIGHTWERK LABS

IMPORTANT MESSAGE

Our parent company Atomic FX Products Inc. is being dissolved and GLOBAL FOG & EFFECTS LLC. Is being born to better align our special effect fluid products to the company name. The only thing that will change is there is a new EIN number assigned to GLOBAL FOG. You will still receive all invoices under the DBA LIGHTWERK LABS or AZFOGFACTORY.COM. I have attached a new W9 for your accounting records. Do not use the new EIN for any payments after 7/15/2021.

GLOBAL FOG & EFFECTS LLC. D.B.A LIGHTWERK LABS / AZFOGFACTORY.COM

EIN: 86-3710656

SERVICE RATE

Lastly, our updated **2021 Labor & Service Rate Schedule** has been completed and placed into an easy-to-read table. The pricing for these services will take effect immediately.

INSTALLATIONS/SERVICE/REPAIR SERVICE

INSTALLATION LABOR – SINGLE/ADDITIONAL LABOR	\$70.00 HR/\$35.00 HR
ON-SITE REPAIR & SERVICE – SINGLE TECH/ADDITIONAL LABOR	\$70.00 HR/\$35.00 HR
ON-SITE REPAIR & SERVICE AFTERHOURS (9:00PM+)– ON CALL	70.00 HR + \$75.00 AFTER HOURS FEE
BENCH EQUIPMENT REPAIR	\$35 BENCH FEE+ \$60 PER HOUR
FOG/HAZE/SPECIAL EFFECT FLUIDS DELIVERY*	\$15.00 1 CASE / FREE 2+ CASES
EQUIPMENT PICKUP & RETURN (SERVICE OR RENTAL EQUIPMENT)	\$25.00
PHONE ASSISTANCE AND ON-PHONE SERVICE COMPUTER LOGIN*	FREE DIAGNOSTICS
MAINTENANCE ON-SITE FIXTURE CLEANING	\$20 TO \$35 PER FIXTURE
CONSULTING – TECHNICAL, PRODUCT SOURCING, RFQ	CALL

*DELIVERY AREA IS DEFINED AS THE GREATER PHOENIX ARAS AND SURROUNDING CITIES. COMPUTER LOGIN IS SUBJECT TO AVAILABILITY & AVAILABLE INTERNET CONNECTION.

AZFOGFACTORY.COM coming soon!!

AZFOGFACTORY.COM will provide online sales for those who wish to use this avenue or outlet to purchases case quantity fluids. All our product's will be shown and available for online ordering and you may pay directly thru the site if you wish.

Recently, there has been an increase in raw materials we use to manufacture some of our premium fog and haze fluids. Some needed chemicals have actually increased 200% in recent months but we are anticipating a drop soon just don't know how much or when. We take great pride in being able to supply you with wholesale bulk fluid pricing and we try every which way to keep costs from driving up our sales prices. At some point there just needs to be an increase to stay in business. With that there will be a small increase in some of our products to cover the costs of inflated raw materials supply and demand.

RENTAL INVENTORY

We also want to inform those who do not know that we now have an extensive line of Fog, Haze, and special effect machines for rent. Evets, productions, photo shoots, and performances, etc. we have you covered. We only inventory and rent special effect machines... The few lights we do rent and listed are for pairing with a machine special effect etc.

We keep machines for every effect you can imagine that uses a fluid to produce it. We offer pickup and delivery service as well as full staffing to run machines for your event if needed. We will train you on its use and of course provide you with the best fluid brands on the market! Rental rates are better than reasonable, they are the lowest rates in Phoenix! We offer up to 50% off rentals to all venues who exclusively use our pro brands of effect fluids at their establishments. Here is a current list of what we have in our inventory currently. Please call for a demo, pricing and availability. All Rental equipment will also be available on our website, however, actual reservations will still have to be made on phone or in person

BRAND / MODEL	FUNCTION	RENTAL PRICE (DAY/WEEK)* (PRICE DOES NOT INCLUDE FLUIDS)
MARTIN PRO 2000	FOG MACHINE	40/100
MARTIN PRO 2000	FOG MACHINE	40/100
CHAUVET LOGO PROJECTOR	PRO HIGH OPTICS LOGO PROJECTOR	20/50
CHAUVET LOGO PROJECTOR	PRO HIGH OPTICS LOGO PROJECTOR	20/50
ADJ FOG FURY JET PRO	VERTICAL JET MACHINE W/LED LIT FOG	60/150
ADJ FOG FURY JET PRO	VERTICAL JET MACHINE W/LED LIT FOG	60/150
ADJ FOG FURY JET PRO	VERTICAL JET MACHINE W/LED LIT FOG	60/150
100ADJ FOG FURY JET PRO	VERTICAL JET MACHINE W/LED LIT FOG	60/150
CHAUVET HURRICANE 4D	COMPACT HAZER	40/120
CHAUVET HURRICANE 4D	COMPACT HAZER	40/120
CHAUVET CUMULUS	ULTRASONIC LOW-LYING FOG GENERATOR W/ 10ft 4" TUBING	150/550
CHAUVET NIMBUS	DRY ICE ULTRA LOW-LYING FOG *SMOKE ALARM SAFE*	140/500
CHAUVET SM250	SNOW MACHINE – HIGH OUTPUT	45/120
CHAUVET SM250	SNOW MACHINE – HIGH OUTPUT	45/120
CHAUVET SM250	SNOW MACHINE – HIGH OUTPUT	45/120
CHAUVET SM250	SNOW MACHINE – HIGH OUTPUT	45/120
ANTARI M8	HIGH VOLUME - HIGH OUTPUT FOG MACHINE	90/300
ANTARI M8	HIGH VOLUME – HIGH OUTPUT FOG MACHINE	90/300
ANTARI M8	HIGH VOLUME – HIGH OUTPUT FOG MACHINE	90/300
ANTARI X-310	FOG/HAZE MACHINE	60/130
ANTARI X-310	FOG/HAZE MACHINE	60/130
ANTARI F-1	PRO FOG/HAZE MACHINE	80/160
ANTARI F-1	PRO FOG/HAZE MACHINE	80/160
ELATION PRO	UV 38 – LED BLACKLIGHT	30/70
ELATION PRO	UV36 – LED BLACKLIGHT	30/70
ELATION PRO	UV36 – LED BLACKLIGHT	30/70
ELATION PRO	UV36 – LED BLACKLIGHT	30/70

*GREAT NEWS FOG MACHINE SERVICE!

IF YOU ARE SIGNED UP WITH US AS AN INDUSTRY BUSINESS AND USE OUR EFFECT FLUIDS EXCLUSIVELY IN YOUR VENUE, YOU WILL RECEIVE 50% OFF A MACHINE RENTAL SHOULD YOUR MACHINE NEED SERVICE AND YOU HAVE US DO THE REPAIR. THIS DISCOUNT APPLIES FOR THE ENTIRE TIME YOUR MACHINE IS BEING SERVICED. YOU WILL ALSO GET PRIORITY REPAIR SERVICE WHICH IN MANY CASES WE CAN TURN AROUND A REPAIR IN 24 HRS. OUR WAY OF SAYING THANK YOU FOR THE CONTINUED SUPPORT!

Any questions regarding any of the content of this newsletter please direct them to sales@lightwerklabs.com

